

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited)

(M€) ^(a)	3 rd quarter 2013	2 nd quarter 2013	3 rd quarter 2012
Sales	46,686	46,973	49,890
Excise taxes	(4,658)	(4,469)	(4,411)
Revenues from sales	42,028	42,504	45,479
Purchases, net of inventory variation	(29,368)	(30,344)	(30,609)
Other operating expenses	(5,070)	(5,635)	(5,500)
Exploration costs	(568)	(272)	(317)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,778)	(1,941)	(3,246)
Other income	1,144	352	474
Other expense	(161)	(94)	(129)
Financial interest on debt	(159)	(182)	(154)
Financial income from marketable securities & cash equivalents	9	14	8
Cost of net debt	(150)	(168)	(146)
Other financial income	138	157	141
Other financial expense	(153)	(137)	(135)
Equity in net income (loss) of affiliates	625	609	641
Income taxes	(2,863)	(2,456)	(3,499)
Consolidated net income	2,824	2,575	3,154
Group share	2,761	2,537	3,082
Non-controlling interests	63	38	72
Earnings per share (€)	1.22	1.12	1.37
Fully-diluted earnings per share (€)	1.21	1.12	1.36

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited)

(M€)	3 rd quarter 2013	2 nd quarter 2013	3 rd quarter 2012
Consolidated net income	2,824	2,575	3,154
Other comprehensive income			
Actuarial gains and losses	33	(188)	(51)
Tax effect	(8)	72	16
Items not potentially reclassifiable to profit and loss	25	(116)	(35)
Currency translation adjustment	(1,086)	(1,111)	(1,004)
Available for sale financial assets	5	6	(183)
Cash flow hedge	28	61	33
Share of other comprehensive income of equity affiliates, net amount	(271)	(430)	86
Other	(4)	-	-
Tax effect	(11)	(25)	37
Items potentially reclassifiable to profit and loss	(1,339)	(1,499)	(1,031)
Total other comprehensive income (net amount)	(1,314)	(1,615)	(1,066)
Comprehensive income	1,510	960	2,088
- Group share	1,504	978	2,048
- Non-controlling interests	6	(18)	40

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited)

(M€) ^(a)	9 months 2013	9 months 2012
Sales	141,789	150,193
Excise taxes	(13,323)	(13,363)
Revenues from sales	128,466	136,830
Purchases, net of inventory variation	(90,242)	(94,944)
Other operating expenses	(16,057)	(16,507)
Exploration costs	(1,147)	(942)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,879)	(7,112)
Other income	1,527	988
Other expense	(1,787)	(676)
Financial interest on debt	(510)	(511)
Financial income from marketable securities & cash equivalents	45	67
Cost of net debt	(465)	(444)
Other financial income	398	435
Other financial expense	(418)	(389)
Equity in net income (loss) of affiliates	1,952	1,618
Income taxes	(8,361)	(10,478)
Consolidated net income	6,987	8,379
Group share	6,835	8,268
Non-controlling interests	152	111
Earnings per share (€)	3.02	3.67
Fully-diluted earnings per share (€)	3.01	3.65

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited)

(M€)	9 months 2013	9 months 2012
Consolidated net income	6,987	8,379
Other comprehensive income		
Actuarial gains and losses	14	(474)
Tax effect	(2)	172
Items not potentially reclassifiable to profit and loss	12	(302)
Currency translation adjustment	(1,246)	285
Available for sale financial assets	7	(342)
Cash flow hedge	100	36
Share of other comprehensive income of equity affiliates, net amount	(607)	191
Other	(12)	(14)
Tax effect	(38)	72
Items potentially reclassifiable to profit and loss	(1,796)	228
Total other comprehensive income (net amount)	(1,784)	(74)
Comprehensive income	5,203	8,305
- Group share	5,131	8,203
- Non-controlling interests	72	102

CONSOLIDATED BALANCE SHEET

TOTAL

(M€)	September 30, 2013 <i>(unaudited)</i>	June 30, 2013 <i>(unaudited)</i>	December 31, 2012	September 30, 2012 <i>(unaudited)</i>
ASSETS				
Non-current assets				
Intangible assets, net	12,595	13,322	12,858	12,964
Property, plant and equipment, net	71,924	71,397	69,332	70,583
Equity affiliates : investments and loans	14,624	14,555	13,759	14,413
Other investments	1,315	1,210	1,190	1,181
Hedging instruments of non-current financial debt	1,362	1,306	1,626	1,796
Deferred income taxes	2,756	2,842	2,279	2,003
Other non-current assets	2,910	2,914	2,663	2,669
Total non-current assets	107,486	107,546	103,707	105,609
Current assets				
Inventories, net	15,897	15,441	17,397	17,266
Accounts receivable, net	18,426	19,563	19,206	20,331
Other current assets	11,244	11,353	10,086	11,377
Current financial assets	339	510	1,562	1,726
Cash and cash equivalents	14,891	11,558	15,469	16,833
Assets classified as held for sale	2,304	3,902	3,797	-
Total current assets	63,101	62,327	67,517	67,533
Total assets	170,587	169,873	171,224	173,142
LIABILITIES & SHAREHOLDERS' EQUITY				
Shareholders' equity				
Common shares	5,943	5,942	5,915	5,915
Paid-in surplus and retained earnings	73,144	71,785	70,116	69,280
Currency translation adjustment	(3,224)	(1,924)	(1,504)	(515)
Treasury shares	(3,379)	(3,342)	(3,342)	(3,342)
Total shareholders' equity - Group Share	72,484	72,461	71,185	71,338
Non-controlling interests	1,724	1,701	1,280	1,275
Total shareholders' equity	74,208	74,162	72,465	72,613
Non-current liabilities				
Deferred income taxes	12,917	12,800	12,132	12,649
Employee benefits	3,554	3,633	3,744	3,413
Provisions and other non-current liabilities	10,949	11,059	11,585	11,170
Non-current financial debt	25,128	22,595	22,274	24,606
Total non-current liabilities	52,548	50,087	49,735	51,838
Current liabilities				
Accounts payable	20,594	20,168	21,648	20,869
Other creditors and accrued liabilities	14,347	13,901	14,698	16,942
Current borrowings	8,209	10,030	11,016	10,647
Other current financial liabilities	42	45	176	233
Liabilities directly associated with the assets classified as held for sale	639	1,480	1,486	-
Total current liabilities	43,831	45,624	49,024	48,691
Total liabilities and shareholders' equity	170,587	169,873	171,224	173,142

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited)

(M€)	3 rd quarter 2013	2 nd quarter 2013	3 rd quarter 2012
CASH FLOW FROM OPERATING ACTIVITIES			
Consolidated net income	2,824	2,575	3,154
Depreciation, depletion and amortization	3,169	2,114	3,413
Non-current liabilities, valuation allowances and deferred taxes	585	(101)	786
Impact of coverage of pension benefit plans	-	-	-
(Gains) losses on disposals of assets	(1,073)	(271)	(419)
Undistributed affiliates' equity earnings	(228)	70	(135)
(Increase) decrease in working capital	1,576	(732)	(1,661)
Other changes, net	101	51	25
Cash flow from operating activities	6,954	3,706	5,163
CASH FLOW USED IN INVESTING ACTIVITIES			
Intangible assets and property, plant and equipment additions	(5,136)	(5,232)	(4,512)
Acquisitions of subsidiaries, net of cash acquired	-	-	(74)
Investments in equity affiliates and other securities	(201)	(198)	(156)
Increase in non-current loans	(515)	(282)	(674)
Total expenditures	(5,852)	(5,712)	(5,416)
Proceeds from disposals of intangible assets and property, plant and equipment	39	844	274
Proceeds from disposals of subsidiaries, net of cash sold	1,793	200	1
Proceeds from disposals of non-current investments	17	17	1,141
Repayment of non-current loans	339	273	219
Total divestments	2,188	1,334	1,635
Cash flow used in investing activities	(3,664)	(4,378)	(3,781)
CASH FLOW USED IN FINANCING ACTIVITIES			
Issuance (repayment) of shares:			
- Parent company shareholders	17	329	1
- Treasury shares	(179)	-	(68)
Dividends paid:			
- Parent company shareholders	(1,340)	(1,356)	(1,282)
- Non-controlling interests	(9)	(70)	(2)
Other transactions with non-controlling interests	36	(3)	-
Net issuance (repayment) of non-current debt	3,382	575	2,062
Increase (decrease) in current borrowings	(1,855)	(698)	(98)
Increase (decrease) in current financial assets and liabilities	48	9	(31)
Cash flow used in financing activities	100	(1,214)	582
Net increase (decrease) in cash and cash equivalents	3,390	(1,886)	1,964
Effect of exchange rates	(57)	29	(129)
Cash and cash equivalents at the beginning of the period	11,558	13,415	14,998
Cash and cash equivalents at the end of the period	14,891	11,558	16,833

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited)

(M€)	9 months 2013	9 months 2012
CASH FLOW FROM OPERATING ACTIVITIES		
Consolidated net income	6,987	8,379
Depreciation, depletion and amortization	7,589	7,680
Non-current liabilities, valuation allowances and deferred taxes	561	1,112
Impact of coverage of pension benefit plans	-	(362)
(Gains) losses on disposals of assets	74	(865)
Undistributed affiliates' equity earnings	(511)	92
(Increase) decrease in working capital	(559)	448
Other changes, net	237	113
Cash flow from operating activities	14,378	16,597
CASH FLOW USED IN INVESTING ACTIVITIES		
Intangible assets and property, plant and equipment additions	(15,281)	(13,867)
Acquisitions of subsidiaries, net of cash acquired	(16)	(199)
Investments in equity affiliates and other securities	(981)	(809)
Increase in non-current loans	(1,270)	(1,445)
Total expenditures	(17,548)	(16,320)
Proceeds from disposals of intangible assets and property, plant and equipment	1,303	936
Proceeds from disposals of subsidiaries, net of cash sold	1,993	35
Proceeds from disposals of non-current investments	34	2,734
Repayment of non-current loans	808	600
Total divestments	4,138	4,305
Cash flow used in investing activities	(13,410)	(12,015)
CASH FLOW USED IN FINANCING ACTIVITIES		
Issuance (repayment) of shares:		
- Parent company shareholders	346	32
- Treasury shares	(179)	(68)
Dividends paid:		
- Parent company shareholders	(4,029)	(3,852)
- Non controlling interests	(81)	(100)
Other transactions with non-controlling interests	390	1
Net issuance (repayment) of non-current debt	6,807	5,135
Increase (decrease) in current borrowings	(5,785)	(1,892)
Increase (decrease) in current financial assets and liabilities	949	(970)
Cash flow used in financing activities	(1,582)	(1,714)
Net increase (decrease) in cash and cash equivalents	(614)	2,868
Effect of exchange rates	36	(60)
Cash and cash equivalents at the beginning of the period	15,469	14,025
Cash and cash equivalents at the end of the period	14,891	16,833

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
TOTAL

(M€)	Common shares issued		Paid-in surplus and retained earnings	Currency translation adjustment	Treasury shares		Shareholders' equity Group Share	Non-controlling interests	Total shareholders' equity
	Number	Amount			Number	Amount			
As of January 1, 2012	2,363,767,313	5,909	65,430	(1,004)	(109,554,173)	(3,390)	66,945	1,352	68,297
Net income of the first nine months	-	-	8,268	-	-	-	8,268	111	8,379
Other comprehensive Income	-	-	(548)	483	-	-	(65)	(9)	(74)
Comprehensive Income	-	-	7,720	483	-	-	8,203	102	8,305
Dividend	-	-	(3,913)	-	-	-	(3,913)	(100)	(4,013)
Issuance of common shares	2,151,933	6	26	-	-	-	32	-	32
Purchase of treasury shares	-	-	-	-	(1,800,000)	(68)	(68)	-	(68)
Sale of treasury shares ⁽¹⁾	-	-	(116)	-	2,960,542	116	-	-	-
Share-based payments	-	-	114	-	-	-	114	-	114
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	13	6	-	-	19	(18)	1
Other items	-	-	6	-	-	-	6	(61)	(55)
As of September 30, 2012	2,365,919,246	5,915	69,280	(515)	(108,393,631)	(3,342)	71,338	1,275	72,613
Net income of the fourth quarter	-	-	2,341	-	-	-	2,341	36	2,377
Other comprehensive Income	-	-	(221)	(989)	-	-	(1,210)	(31)	(1,241)
Comprehensive Income	-	-	2,120	(989)	-	-	1,131	5	1,136
Dividend	-	-	(1,324)	-	-	-	(1,324)	(4)	(1,328)
Issuance of common shares	13,900	-	-	-	-	-	-	-	-
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares ⁽¹⁾	-	-	-	-	1,992	-	-	-	-
Share-based payments	-	-	32	-	-	-	32	-	32
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	(2)	-	-	-	(2)	2	-
Other items	-	-	10	-	-	-	10	2	12
As of December 31, 2012	2,365,933,146	5,915	70,116	(1,504)	(108,391,639)	(3,342)	71,185	1,280	72,465
Net income of the first nine months	-	-	6,835	-	-	-	6,835	152	6,987
Other comprehensive Income	-	-	17	(1,721)	-	-	(1,704)	(80)	(1,784)
Comprehensive Income	-	-	6,852	(1,721)	-	-	5,131	72	5,203
Dividend	-	-	(4,024)	-	-	-	(4,024)	(81)	(4,105)
Issuance of common shares	11,263,033	28	318	-	-	-	346	-	346
Purchase of treasury shares	-	-	-	-	(4,414,200)	(179)	(179)	-	(179)
Sale of treasury shares ⁽¹⁾	-	-	(142)	-	3,590,641	142	-	-	-
Share-based payments	-	-	112	-	-	-	112	-	112
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	(91)	1	-	-	(90)	446	356
Other items	-	-	3	-	-	-	3	7	10
As of September 30, 2013	2,377,196,179	5,943	73,144	(3,224)	(109,215,198)	(3,379)	72,484	1,724	74,208

⁽¹⁾ Treasury shares related to the restricted stock grants.

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

3 rd quarter 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,479	21,260	21,074	(127)	-	46,686
Intersegment sales	6,974	10,068	431	13	(17,486)	-
Excise taxes	-	(975)	(3,683)	-	-	(4,658)
Revenues from sales	11,453	30,353	17,822	(114)	(17,486)	42,028
Operating expenses	(5,364)	(29,925)	(17,247)	44	17,486	(35,006)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,349)	(285)	(136)	(8)	-	(2,778)
Operating income	3,740	143	439	(78)	-	4,244
Equity in net income (loss) of affiliates and other items	1,506	75	64	(52)	-	1,593
Tax on net operating income	(2,564)	(174)	(113)	(32)	-	(2,883)
Net operating income	2,682	44	390	(162)	-	2,954
Net cost of net debt						(130)
Non-controlling interests						(63)
Net income						2,761

3 rd quarter 2013 (adjustments) ^(a) (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(9)	-	-	-	-	(9)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(9)	-	-	-	-	(9)
Operating expenses	(86)	(114)	41	-	-	(159)
Depreciation, depletion and amortization of tangible assets and mineral interests	(651)	(5)	-	-	-	(656)
Operating income^(b)	(746)	(119)	41	-	-	(824)
Equity in net income (loss) of affiliates and other items	950	(5)	29	(30)	-	944
Tax on net operating income	149	(162)	(10)	(34)	-	(57)
Net operating income^(b)	353	(286)	60	(64)	-	63
Net cost of net debt						-
Non-controlling interests						(18)
Net income						45

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	(114)	71	-	
On net operating income	-	(63)	49	-	

3 rd quarter 2013 (adjusted) (M€) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,488	21,260	21,074	(127)	-	46,695
Intersegment sales	6,974	10,068	431	13	(17,486)	-
Excise taxes	-	(975)	(3,683)	-	-	(4,658)
Revenues from sales	11,462	30,353	17,822	(114)	(17,486)	42,037
Operating expenses	(5,278)	(29,811)	(17,288)	44	17,486	(34,847)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,698)	(280)	(136)	(8)	-	(2,122)
Adjusted operating income	4,486	262	398	(78)	-	5,068
Equity in net income (loss) of affiliates and other items	556	80	35	(22)	-	649
Tax on net operating income	(2,713)	(12)	(103)	2	-	(2,826)
Adjusted net operating income	2,329	330	330	(98)	-	2,891
Net cost of net debt						(130)
Non-controlling interests						(45)
Adjusted net income						2,716
Adjusted fully-diluted earnings per share (€)						1.19

^(a) Except for earnings per share.

3 rd quarter 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	5,064	415	326	47	-	5,852
Total divestments	2,114	8	44	22	-	2,188
Cash flow from operating activities	4,765	840	1,287	62	-	6,954

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

2 nd quarter 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,781	21,560	20,561	71	-	46,973
Intersegment sales	6,519	9,807	806	27	(17,159)	-
Excise taxes	-	(835)	(3,634)	-	-	(4,469)
Revenues from sales	11,300	30,532	17,733	98	(17,159)	42,504
Operating expenses	(5,512)	(30,413)	(17,273)	(212)	17,159	(36,251)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,512)	(298)	(123)	(8)	-	(1,941)
Operating income	4,276	(179)	337	(122)	-	4,312
Equity in net income (loss) of affiliates and other items	774	52	38	23	-	887
Tax on net operating income	(2,421)	80	(100)	(44)	-	(2,485)
Net operating income	2,629	(47)	275	(143)	-	2,714
Net cost of net debt						(139)
Non-controlling interests						(38)
Net income						2,537

2 nd quarter 2013 (adjustments) ^(a) (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(32)	-	-	-	-	(32)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(32)	-	-	-	-	(32)
Operating expenses	-	(536)	(82)	-	-	(618)
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-	-	-
Operating income^(b)	(32)	(536)	(82)	-	-	(650)
Equity in net income (loss) of affiliates and other items	252	(32)	1	-	-	221
Tax on net operating income	84	151	26	-	-	261
Net operating income^(b)	304	(417)	(55)	-	-	(168)
Net cost of net debt						-
Non-controlling interests						6
Net income						(162)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	(499)	(82)	-	-	-
On net operating income	-	(351)	(55)	-	-	-

2 nd quarter 2013 (adjusted) (M€) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	4,813	21,560	20,561	71	-	47,005
Intersegment sales	6,519	9,807	806	27	(17,159)	-
Excise taxes	-	(835)	(3,634)	-	-	(4,469)
Revenues from sales	11,332	30,532	17,733	98	(17,159)	42,536
Operating expenses	(5,512)	(29,877)	(17,191)	(212)	17,159	(35,633)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,512)	(298)	(123)	(8)	-	(1,941)
Adjusted operating income	4,308	357	419	(122)	-	4,962
Equity in net income (loss) of affiliates and other items	522	84	37	23	-	666
Tax on net operating income	(2,505)	(71)	(126)	(44)	-	(2,746)
Adjusted net operating income	2,325	370	330	(143)	-	2,882
Net cost of net debt						(139)
Non-controlling interests						(44)
Adjusted net income						2,699
Adjusted fully-diluted earnings per share (€)						1.19

^(a) Except for earnings per share.

2 nd quarter 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	5,056	382	242	32	-	5,712
Total divestments	1,112	208	12	2	-	1,334
Cash flow from operating activities	2,128	1,303	414	(139)	-	3,706

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

3 rd quarter 2012 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,001	23,260	21,574	55	-	49,890
Intersegment sales	7,455	11,168	154	47	(18,824)	-
Excise taxes	-	(956)	(3,455)	-	-	(4,411)
Revenues from sales	12,456	33,472	18,273	102	(18,824)	45,479
Operating expenses	(5,265)	(31,908)	(17,835)	(242)	18,824	(36,426)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,779)	(321)	(136)	(10)	-	(3,246)
Operating income	4,412	1,243	302	(150)	-	5,807
Equity in net income (loss) of affiliates and other items	642	41	7	302	-	992
Tax on net operating income	(2,969)	(351)	(80)	(120)	-	(3,520)
Net operating income	2,085	933	229	32	-	3,279
Net cost of net debt						(125)
Non-controlling interests						(72)
Net income						3,082

3 rd quarter 2012 (adjustments) ^(a) (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(8)	-	-	-	-	(8)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(8)	-	-	-	-	(8)
Operating expenses	3	593	(42)	-	-	554
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,134)	(2)	(14)	-	-	(1,150)
Operating income^(b)	(1,139)	591	(56)	-	-	(604)
Equity in net income (loss) of affiliates and other items	-	5	33	293	-	331
Tax on net operating income	327	(230)	7	(90)	-	14
Net operating income^(b)	(812)	366	(16)	203	-	(259)
Net cost of net debt						-
Non-controlling interests						(23)
Net income						(282)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income

On net operating income

3 rd quarter 2012 (adjusted) (M€) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,009	23,260	21,574	55	-	49,898
Intersegment sales	7,455	11,168	154	47	(18,824)	-
Excise taxes	-	(956)	(3,455)	-	-	(4,411)
Revenues from sales	12,464	33,472	18,273	102	(18,824)	45,487
Operating expenses	(5,268)	(32,501)	(17,793)	(242)	18,824	(36,980)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,645)	(319)	(122)	(10)	-	(2,096)
Adjusted operating income	5,551	652	358	(150)	-	6,411
Equity in net income (loss) of affiliates and other items	642	36	(26)	9	-	661
Tax on net operating income	(3,296)	(121)	(87)	(30)	-	(3,534)
Adjusted net operating income	2,897	567	245	(171)	-	3,538
Net cost of net debt						(125)
Non-controlling interests						(49)
Adjusted net income						3,364
Adjusted fully-diluted earnings per share (€)						1.48

^(a) Except for earnings per share.

3 rd quarter 2012 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	4,567	441	383	25	-	5,416
Total divestments	401	55	41	1,138	-	1,635
Cash flow from operating activities	3,457	1,036	692	(22)	-	5,163

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

9 months 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	14,712	64,438	62,634	5	-	141,789
Intersegment sales	20,828	29,789	1,345	91	(52,053)	-
Excise taxes	-	(2,640)	(10,683)	-	-	(13,323)
Revenues from sales	35,540	91,587	53,296	96	(52,053)	128,466
Operating expenses	(16,991)	(90,405)	(51,728)	(375)	52,053	(107,446)
Depreciation, depletion and amortization of tangible assets and mineral interests	(5,571)	(881)	(404)	(23)	-	(6,879)
Operating income	12,978	301	1,164	(302)	-	14,141
Equity in net income (loss) of affiliates and other items	1,434	199	70	(31)	-	1,672
Tax on net operating income	(7,881)	(173)	(328)	(55)	-	(8,437)
Net operating income	6,531	327	906	(388)	-	7,376
Net cost of net debt						(389)
Non-controlling interests						(152)
Net income						6,835

9 months 2013 (adjustments) ^(a) (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(39)	-	-	-	-	(39)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(39)	-	-	-	-	(39)
Operating expenses	(86)	(719)	(62)	-	-	(867)
Depreciation, depletion and amortization of tangible assets and mineral interests	(651)	(9)	-	-	-	(660)
Operating income^(b)	(776)	(728)	(62)	-	-	(1,566)
Equity in net income (loss) of affiliates and other items	(218)	(47)	20	(30)	-	(275)
Tax on net operating income	405	19	23	(34)	-	413
Net operating income^(b)	(589)	(756)	(19)	(64)	-	(1,428)
Net cost of net debt						-
Non-controlling interests						(15)
Net income						(1,443)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	(680)	(32)	-	
On net operating income	-	(448)	(20)	-	

9 months 2013 (adjusted) (M€) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	14,751	64,438	62,634	5	-	141,828
Intersegment sales	20,828	29,789	1,345	91	(52,053)	-
Excise taxes	-	(2,640)	(10,683)	-	-	(13,323)
Revenues from sales	35,579	91,587	53,296	96	(52,053)	128,505
Operating expenses	(16,905)	(89,686)	(51,666)	(375)	52,053	(106,579)
Depreciation, depletion and amortization of tangible assets and mineral interests	(4,920)	(872)	(404)	(23)	-	(6,219)
Adjusted operating income	13,754	1,029	1,226	(302)	-	15,707
Equity in net income (loss) of affiliates and other items	1,652	246	50	(1)	-	1,947
Tax on net operating income	(8,286)	(192)	(351)	(21)	-	(8,850)
Adjusted net operating income	7,120	1,083	925	(324)	-	8,804
Net cost of net debt						(389)
Non-controlling interests						(137)
Adjusted net income						8,278
Adjusted fully-diluted earnings per share (€)						3.65

^(a) Except for earnings per share.

9 months 2013 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	15,375	1,330	755	88	-	17,548
Total divestments	3,769	243	94	32	-	4,138
Cash flow from operating activities	11,043	1,855	1,608	(128)	-	14,378

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

9 months 2012 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	16,155	68,948	64,945	145	-	150,193
Intersegment sales	23,440	33,457	607	140	(57,644)	-
Excise taxes	-	(2,634)	(10,729)	-	-	(13,363)
Revenues from sales	39,595	99,771	54,823	285	(57,644)	136,830
Operating expenses	(18,074)	(97,614)	(53,590)	(759)	57,644	(112,393)
Depreciation, depletion and amortization of tangible assets and mineral interests	(5,685)	(954)	(447)	(26)	-	(7,112)
Operating income	15,836	1,203	786	(500)	-	17,325
Equity in net income (loss) of affiliates and other items	1,633	156	(76)	263	-	1,976
Tax on net operating income	(9,840)	(308)	(298)	(130)	-	(10,576)
Net operating income	7,629	1,051	412	(367)	-	8,725
Net cost of net debt						(346)
Non-controlling interests						(111)
Net income						8,268

9 months 2012 (adjustments) ^(a) (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(22)	-	-	-	-	(22)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(22)	-	-	-	-	(22)
Operating expenses	(15)	138	(127)	(88)	-	(92)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,134)	(2)	(60)	-	-	(1,196)
Operating income^(b)	(1,171)	136	(187)	(88)	-	(1,310)
Equity in net income (loss) of affiliates and other items	-	(12)	4	159	-	151
Tax on net operating income	341	(82)	32	(106)	-	185
Net operating income^(b)	(830)	42	(151)	(35)	-	(974)
Net cost of net debt						-
Non-controlling interests						7
Net income						(967)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	172	56	-
On net operating income	-	120	35	-

9 months 2012 (adjusted) (M€) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	16,177	68,948	64,945	145	-	150,215
Intersegment sales	23,440	33,457	607	140	(57,644)	-
Excise taxes	-	(2,634)	(10,729)	-	-	(13,363)
Revenues from sales	39,617	99,771	54,823	285	(57,644)	136,852
Operating expenses	(18,059)	(97,752)	(53,463)	(671)	57,644	(112,301)
Depreciation, depletion and amortization of tangible assets and mineral interests	(4,551)	(952)	(387)	(26)	-	(5,916)
Adjusted operating income	17,007	1,067	973	(412)	-	18,635
Equity in net income (loss) of affiliates and other items	1,633	168	(80)	104	-	1,825
Tax on net operating income	(10,181)	(226)	(330)	(24)	-	(10,761)
Adjusted net operating income	8,459	1,009	563	(332)	-	9,699
Net cost of net debt						(346)
Non-controlling interests						(118)
Adjusted net income						9,235
Adjusted fully-diluted earnings per share (€)						4.08

^(a) Except for earnings per share.

9 months 2012 (M€)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	14,100	1,371	793	56	-	16,320
Total divestments	1,383	203	106	2,613	-	4,305
Cash flow from operating activities	14,521	1,625	108	343	-	16,597

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited)

3 rd quarter 2013 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	46,695	(9)	46,686
Excise taxes	(4,658)	-	(4,658)
Revenues from sales	42,037	(9)	42,028
Purchases net of inventory variation	(29,325)	(43)	(29,368)
Other operating expenses	(4,954)	(116)	(5,070)
Exploration costs	(568)	-	(568)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,122)	(656)	(2,778)
Other income	139	1,005	1,144
Other expense	(90)	(71)	(161)
Financial interest on debt	(159)	-	(159)
Financial income from marketable securities & cash equivalents	9	-	9
Cost of net debt	(150)	-	(150)
Other financial income	138	-	138
Other financial expense	(153)	-	(153)
Equity in net income (loss) of affiliates	615	10	625
Income taxes	(2,806)	(57)	(2,863)
Consolidated net income	2,761	63	2,824
Group share	2,716	45	2,761
Non-controlling interests	45	18	63

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

3 rd quarter 2012 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	49,898	(8)	49,890
Excise taxes	(4,411)	-	(4,411)
Revenues from sales	45,487	(8)	45,479
Purchases net of inventory variation	(31,375)	766	(30,609)
Other operating expenses	(5,288)	(212)	(5,500)
Exploration costs	(317)	-	(317)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,096)	(1,150)	(3,246)
Other income	142	332	474
Other expense	(114)	(15)	(129)
Financial interest on debt	(154)	-	(154)
Financial income from marketable securities & cash equivalents	8	-	8
Cost of net debt	(146)	-	(146)
Other financial income	141	-	141
Other financial expense	(135)	-	(135)
Equity in net income (loss) of affiliates	627	14	641
Income taxes	(3,513)	14	(3,499)
Consolidated net income	3,413	(259)	3,154
Group share	3,364	(282)	3,082
Non-controlling interests	49	23	72

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited)

9 months 2013 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	141,828	(39)	141,789
Excise taxes	(13,323)	-	(13,323)
Revenues from sales	128,505	(39)	128,466
Purchases net of inventory variation	(89,530)	(712)	(90,242)
Other operating expenses	(15,902)	(155)	(16,057)
Exploration costs	(1,147)	-	(1,147)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,219)	(660)	(6,879)
Other income	270	1,257	1,527
Other expense	(264)	(1,523)	(1,787)
Financial interest on debt	(510)	-	(510)
Financial income from marketable securities & cash equivalents	45	-	45
Cost of net debt	(465)	-	(465)
Other financial income	398	-	398
Other financial expense	(418)	-	(418)
Equity in net income (loss) of affiliates	1,961	(9)	1,952
Income taxes	(8,774)	413	(8,361)
Consolidated net income	8,415	(1,428)	6,987
Group share	8,278	(1,443)	6,835
Non-controlling interests	137	15	152

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

9 months 2012 (M€)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	150,215	(22)	150,193
Excise taxes	(13,363)	-	(13,363)
Revenues from sales	136,852	(22)	136,830
Purchases net of inventory variation	(95,172)	228	(94,944)
Other operating expenses	(16,187)	(320)	(16,507)
Exploration costs	(942)	-	(942)
Depreciation, depletion and amortization of tangible assets and mineral interests	(5,916)	(1,196)	(7,112)
Other income	447	541	988
Other expense	(314)	(362)	(676)
Financial interest on debt	(511)	-	(511)
Financial income from marketable securities & cash equivalents	67	-	67
Cost of net debt	(444)	-	(444)
Other financial income	435	-	435
Other financial expense	(389)	-	(389)
Equity in net income (loss) of affiliates	1,646	(28)	1,618
Income taxes	(10,663)	185	(10,478)
Consolidated net income	9,353	(974)	8,379
Group share	9,235	(967)	8,268
Non-controlling interests	118	(7)	111

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.